7 STEPS TO SOUL-WINNING: “The one who wins souls is wise” (Prov 11:30).

1. We need to move from self-centered to selfless:
The Number 1 reason Christians don’t witness? I’m afraid of being rejected. But is that a good reason? We wouldn’t worry what people thought of us if we realized how little they did.
What people think of you won’t matter a snap of the fingers; what they think of Christ determines their destiny. “The fear of man brings a snare: but whoever puts his trust in the Lord shall be safe” (Prov 29:25).

2. We need to move from guilty to grateful:
Guilt is a poor motivator: 2 Cor 5:14-16, “For the love of Christ compels us, because we judge thus: that if One died for all, then all died; and He died for all, that those who live should live no longer for themselves, but for Him who died for them and rose again. Therefore, from now on, we regard no one according to the flesh.” The believer now has X-ray vision of people, where x = the cross. Seeing people as Jesus does.
1 Pet 2:9, “You are a chosen generation, a royal priesthood, a holy nation, His own special people, that you may proclaim the praises (excellencies) of Him who called you out of darkness into His marvelous light.”

3. We need to move from passive to prayerful:
Who are the top ten people you want to see saved? What if you shared your list with 2 others? Mt 18:19.

4. We need to move from confusing to clear:
You don’t have to MAKE the gospel simple; just KEEP it simple. Use example of John 3:16.

5. We need to move from frozen to friendly:
Zig Ziglar used to say: “I read the paper every day and the Bible every day; that way I know what both sides are up to.” Example of the three story bridge: What’s your story? Here’s my story. Now God’s story. Learn to: Ask. Listen. Respond. Pray for people. Get back to them.

6. We need to move from random to regular:
Not do witnessing, but be witnesses.
The importance of an undivided heart—laser focus: story of the political fund raiser in Virginia
It saves you from unkind comments, selfish acts, political arguments, flirting, materialism, superficiality.

7. We need to move from dead ends to divine appointments:
We need to be Spirit filled, then Spirit led. Here is where even little sins get really expensive.
Note the the difference between: “Thanks for your opinion” and “I heard God speaking through you.”
Whatever we say about Jonah, we read in 3:4-5, “Jonah began to enter the city on the first day’s walk. Then he cried out and said, ‘Yet forty days, and Nineveh shall be overthrown!’ So the people of Nineveh believed God, proclaimed a fast, and put on sackcloth, from the greatest to the least of them.”

4 CONCLUSIONS:
• Start where you are, but don’t stay where you are.
  E.g., D.L Moody and Billy Graham didn’t start where they ended up either!
• Today is the day! Don’t put this off.
  When Paul quotes Isaiah 49:8 in 2 Cor 6:2, he’s not using it to motivate sinners to get saved, but to motivate servants to get witnessing. If today is the day of salvation, when should we tell them that today is the day? Tomorrow? That’s the devil’s word: He says, “Don’t do it today…”
• God will likely use your liabilities anyway. And bless in spite of us, not because of us!
  If you say you’re not eloquent, how did that work out for Moses? E.g., John Hanley and his stutter.
  See 1 Cor 1:27-29, “God has chosen the foolish things of the world to put to shame the wise, and God has chosen the weak things of the world to put to shame the things which are mighty; and the base things of the world and the things which are despised God has chosen, and the things which are not, to bring to nothing the things that are, that no flesh should glory in His presence.”
• Realize there’s room for everybody on the team.
  Public preaching (Peter); apologetics (Paul); hospitality (Matthew); bringing (Andrew); writing (John); good works (Dorcas); testimony (man born blind); lifestyle/witness—“show” and “tell” (demoniac); etc.